

**UNITED STATES DISTRICT COURT  
DISTRICT OF NEW HAMPSHIRE**

Concord General Mutual  
Insurance Company

v.

Civil No. 11-cv-572-PB

World Marketing of America, Inc.

**NOTICE OF RULING**

Re: Document No. 9, Proposed Discovery Plan

The parties' proposed discovery plan (doc. no. 9) is approved. However, the court orders the parties to file a supplement to the plan for the reasons explained below.

The parties' statement regarding electronic discovery is inadequate. Rule 26(f)(C) requires that a plan "must" include the parties' views on electronic discovery "including the form or forms in which it should be produced . . . ." The parties' proposed discovery plan includes nothing about any agreement(s) with respect to electronic discovery, stating instead that the parties "agree to discuss procedures for disclosure . . . should the need arise . . . ." The parties agree that this case is complex and requires an eighteen (18) month trial track. That concession coupled with the reality of the modern digital age leads the court to conclude that the parties must do more than promise to discuss electronic discovery issues in the future.

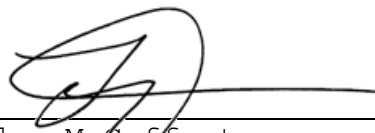
Accordingly, the parties are ordered to meet and confer and file, on or before April 17, 2012, a joint motion to supplement the discovery plan that outlines more specifically their plans/agreements with respect to electronic discovery. The court refers the parties to the following outline of potential issues to discuss:

1. Preservation. Counsel should attempt to agree on steps the parties will take to segregate and preserve ESI in order to avoid accusations of spoliation.

2. E-mail Information. Counsel should attempt to agree on the scope of e-mail discovery and e-mail search protocol.
3. Back-up and Archival Data. Counsel should attempt to agree on whether responsive back-up and archival data exists, the extent to which back-up and archival data is reasonably accessible, and who will bear the cost of obtaining such data.
4. Format and Media. Counsel should attempt to agree on the format and media to be used in the production of ESI, and whether production of some or all ESI in paper form is agreeable in lieu of production in electronic format.
5. Reasonably Accessible Information and Costs. Counsel should attempt to determine if any responsive ESI is not reasonably accessible, i.e., is accessible only by incurring undue burdens or costs.

In light of the court's approval of the parties' proposed discovery plan subject to the aforementioned modification, the pretrial conference currently scheduled to occur on March 29, 2012, is cancelled.

Trial in this case is scheduled for the two-week trial period beginning September 4, 2013.

  
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Landya McCafferty  
United States Magistrate Judge

Date: March 27, 2012

cc: Phillip S. Bixby  
Marie Cheung-Truslow  
Mark V. Franco, Esq.